

# Scope of Entrepreneurship Management in the Indian Business-Schools

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## Abstract

*The field of entrepreneurship has become a crucial driver of innovation, economic expansion, and employment creation across the globe. Within the realm of Indian business schools, it's essential to grasp the extent of entrepreneurship management to cultivate an environment that supports budding entrepreneurs and provides them with the necessary skills and knowledge.*

*This study seeks to delve into the present situation and future potential of entrepreneurship management within Indian business schools. By thoroughly examining the current body of research, this study looks into different aspects of entrepreneurship management, such as the design of the curriculum, teaching methods, support systems, and partnerships with the industry. It also explores the obstacles and chances that Indian business schools encounter in advancing entrepreneurship education and nurturing an entrepreneurial attitude in their students.*

*Moreover, this study evaluates how government policies, trends in the industry, and societal and cultural influences affect entrepreneurship education in Indian business schools. It incorporates perspectives from educators, industry leaders, and policymakers to suggest ways to improve the efficiency and applicability of entrepreneurship management programs in Indian business schools. In summary, this study sheds light on the changing dynamics of entrepreneurship management in Indian business schools and provides strategic suggestions for leveraging new opportunities and overcoming current challenges.*

**Keywords:** Entrepreneurship, B-schools, Business studies, Entrepreneurship studies, learning entrepreneurship

**Sub-theme:** "Can B-Schools teach/train future leaders for navigating disruptions?"

## Introduction:

Starting a business is a key element in boosting the economy, encouraging new ideas, job chances, and the creation of wealth. In India, the drive to start businesses has picked up speed, mirroring the country's goals for broad development and standing out on the world stage. Indian business schools are more and more acknowledging their crucial part in developing future business leaders and creating a supportive environment for new ideas to grow. This study aims to investigate the field of entrepreneurship management in Indian business schools, looking into its range, obstacles, and chances for growth, with a particular emphasis on improving entrepreneurship education.

## Background:

The development of entrepreneurship as a subject in academia began with the understanding that entrepreneurs play a crucial role in driving innovation and development. At first, business studies focused mainly on getting people ready for corporate positions. But, as the business world changed, there was an increasing need to provide students with the necessary abilities and attitudes to deal with the challenges of starting and running their own businesses. In India, the push for teaching entrepreneurship gained momentum in the early 1990s, as the economy opened up with major reforms. These reforms created new opportunities for entrepreneurship, sparking a dormant entrepreneurial spirit among the Indian people. To meet this change, Indian business schools started including courses on entrepreneurship in their programs and set up special initiatives and support systems to encourage and develop new entrepreneurs.

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In Indian business schools nowadays, entrepreneurship management has moved from the margins to the centre. To support an entrepreneurial ecosystem, prestigious universities provide mentorship programmes, incubation centres, and entrepreneurship-specific courses. Government programmes like Atal Innovation Mission and Start-up India have further accelerated the rise of entrepreneurship by offering frameworks for policy, infrastructure support, and financial support. But even with these advancements, there are still difficulties in the field of entrepreneurship management. For those who want to become entrepreneurs, access to capital, administrative challenges, and public perceptions of entrepreneurship provide formidable barriers. Furthermore, it is imperative that entrepreneurship curriculum be updated frequently to take into account new developments in technology and changing industry trends.

In light of this, the purpose of this study is to evaluate the condition of entrepreneurship management in Indian business schools at the moment, pinpoint major issues, and provide doable suggestions for improving the effectiveness and applicability of entrepreneurship education. This study intends to add to the conversation on entrepreneurship development in India and promote a vibrant and inclusive entrepreneurial ecosystem by incorporating insights from academia, industry stakeholders, and government.

### **Statement of the Problem:**

Although the value of entrepreneurship education in Indian business schools is increasingly acknowledged, there is still a dearth of thorough knowledge about the effectiveness and applicability of entrepreneurship management programmes. Even though a lot of programmes have been put in place to develop entrepreneurial talent and encourage innovation, it is unclear how well these initiatives address the problems that the Indian entrepreneurial ecosystem presents as well as how well they meet the changing needs of prospective entrepreneurs. In particular, the following elements need to be investigated: 1. The fit between industry demands and new trends and entrepreneurial programmes. 2. How well instructional strategies help students develop an entrepreneurial mindset and set of abilities. 3. The accessibility and availability of funding sources, mentorship programmes, and incubation centres.

Addressing these issues is paramount for enhancing the quality and impact of entrepreneurship management in Indian business schools, thereby contributing to the creation of a vibrant and sustainable entrepreneurial ecosystem in the country.

### **Review of Literature:**

#### **1. Alignment of Curricula with Industry Demands:**

Numerous scholarly investigations have emphasised the need of coordinating entrepreneurship curriculum with industrial requirements to augment the pertinence and efficacy of entrepreneurship education. In order to close the gap between theory and practice, Sankaran and Krishnaswamy (2019) stress the importance of incorporating hands-on, experiential learning opportunities into entrepreneurship programmes, such as internships and industry projects. Moreover, Kumar and Rajput (2020) contend that in order to give students the abilities and information needed to handle modern business difficulties, modules on cutting-edge subjects like social entrepreneurship, technological innovation, and sustainability must be included.

#### **2. Effectiveness of Pedagogical Approaches:**

According to research, students' entrepreneurial mindset and aptitude are greatly influenced by the pedagogical strategies used in entrepreneurship education. Khandelwal and Choudhary (2018) support the use of active learning techniques including case studies, role-plays, and simulations to help students develop their critical thinking, problem-solving, and decision-making abilities. Furthermore, Gupta and Jha (2021) stress the value of mentoring and experience learning in raising students' entrepreneurial confidence and self-efficacy.

#### **3. Support Mechanisms for Aspiring Entrepreneurs:**

The development of entrepreneurial potential is greatly aided by the accessibility and availability of support systems like as funding options, mentorship programmes, and incubation centres. Sharma and Dangi (2017) emphasise the value of incubation centres in giving aspiring business owners access to networks, resources, and mentorship to help them turn their ideas into successful ventures. Singh and Sharma (2019) also stress the importance of government programmes like Start-up India in helping new businesses get access to capital, infrastructure, and legal support.

#### **4. Impact of Government Policies and Regulatory Frameworks:**

Government regulations and policies have a significant influence on the development of entrepreneurship in India as well as on entrepreneurial activities. Yadav and Sharma (2020) talk on how government measures, such tax breaks for startups, incubation centres for new businesses, and skill development programmes, can

encourage entrepreneurship. Gupta and Jain (2018) contend, however, that bureaucratic roadblocks, intricate regulatory procedures, and ambiguous policy language frequently impede the development of entrepreneurship and innovation.

#### 5. Socio-cultural Factors Influencing Entrepreneurship:

Students' perceptions of and adoption of entrepreneurship are greatly influenced by sociocultural variables. Verma and Khurana (2018) investigate how societal conventions, familial history, and cultural values influence people's views on becoming entrepreneurs. Additionally, Singh and Singh (2019) stress the value of cultural entrepreneurship in utilising India's rich cultural traditions and legacy to spur economic growth and innovation.

#### Conclusion:

The literature review emphasises how diverse entrepreneurship management is in Indian business schools and how important it is to address different aspects such as government policies, socio-cultural factors, support systems, pedagogical approaches, and curriculum design. This review offers a thorough knowledge of the current situation and identifies important areas for additional research and intervention to improve entrepreneurship education and promote a thriving entrepreneurial environment in India. It does this by synthesising ideas from previous studies.

Based on the comprehensive review of literature, several **Research Gaps** emerge, indicating areas where further investigation is warranted:

#### 1. Longitudinal Impact Assessment:

Although the effectiveness of entrepreneurship education programmes has been studied, there aren't many long-term studies that look at how these programmes affect students' entrepreneurial outcomes over the long run. To evaluate the long-term effects of entrepreneurship education, future studies should follow programme alumni's professional paths and entrepreneurial endeavours throughout time.

#### 2. Evaluation of Pedagogical Innovations:

More thorough testing of novel teaching strategies and their effects on students' entrepreneurial competencies is required, even though several studies emphasise the value of pedagogical techniques in entrepreneurship education. Studies could examine how well blended learning, flipped classrooms, and experiential learning promote entrepreneurial mindsets and abilities.

#### 3. Inclusive Entrepreneurship Education:

Previous research has mostly concentrated on entrepreneurship instruction in conventional business schools, ignoring the possibility of expanding entrepreneurship education to students who are not business majors and members of marginalised groups. Prospective investigations may delve into tactics for enhancing the inclusivity and accessibility of entrepreneurship education for students hailing from a range of academic backgrounds and marginalised populations.

#### 4. Policy Implementation and Impact Assessment:

Although a number of studies address government programmes and policies designed to encourage entrepreneurship, little study has been done to evaluate how these programmes are really put into practice and how they affect entrepreneurial activity. Future studies should assess how well government initiatives like Start-up India work to support entrepreneurship and solve the difficulties faced by new businesses.

#### 5. Cultural Influences on Entrepreneurship:

There is a need for further in-depth research on the cultural nuances and geographical variations in entrepreneurial conduct, even while some studies look at how socio-cultural elements shape people's views towards entrepreneurship. Subsequent investigations may delve into the ways in which cultural values, social conventions, and cultural heritage impact the intents, behaviours, and results of entrepreneurs across various Indian regions.

Scholars may enhance the understanding of entrepreneurship management in Indian business schools and provide guidance for the creation of evidence-based policies and practices that support entrepreneurial potential and stimulate economic growth by filling in these research gaps.

#### Research Design and Methods:

##### 1. Research Design:

Using a combination of qualitative and quantitative methods, this study's mixed-methods research design offers a thorough grasp of the range of entrepreneurship management offered by Indian business schools. Key stakeholders are interviewed in semi-structured interviews for the qualitative component, while students and faculty members complete a survey for the quantitative component.

## 2. Participants:

Participants in entrepreneurship education at Indian business colleges make up the study's participants. Students enrolled in entrepreneurship programmes, instructors in entrepreneurship courses, administrators in charge of designing curricula and carrying out programmes, and business professionals with knowledge of the entrepreneurship ecosystem are all included in this.

## 3. Materials:

Semi-structured interview guides are created for the qualitative component in order to support in-depth conversations with participants. These guides contain open-ended questions that delve into participants' viewpoints regarding pedagogical approaches, curricular content, opportunities, problems, and support systems as well as entrepreneurial education.

A survey questionnaire is created to gather information for the quantitative component, including participant demographics, opinions about entrepreneurship education, contentment with programme offers, and recommendations for enhancements. The questionnaire includes open-ended questions for qualitative insights as well as closed-ended questions with Likert-scale replies.

## 4. Procedures:

The initial step of the study involves the identification and recruiting of participants from a wide variety of Indian business schools, so guaranteeing participation from various institutional types, geographic locations, and programme forms. Prior to data collection, participants are contacted by phone or email and their informed consent is sought.

Depending on participant preferences, semi-structured interviews for the qualitative component might be done electronically or in person. With the participants' permission, interviews are audio recorded and verbatim transcribed for analysis. Saturation is obtained in the qualitative data gathering process, guaranteeing thorough coverage of themes and viewpoints. Online survey platforms are utilised to administer the survey questionnaire electronically for the quantitative component. Participants are guaranteed anonymity and confidentiality and are given clear instructions for completing the survey.

## 5. Data Analysis Techniques:

Thematic analysis is used in the qualitative data analysis to find recurrent themes, patterns, and categories in the transcripts of the interviews. The information is methodically coded, and themes are continuously compared and verified in an iterative process.

Descriptive statistics are employed in the quantitative data analysis to provide an overview of the survey responses and demographic characteristics of the participants. ANOVA and t-tests are examples of inferential statistics that can be used to investigate perception differences between different participant groups. To complement quantitative results, content analysis is often used to examine qualitative data from open-ended survey questions.

## 6. Ensuring Replicability:

The methodology component of the study includes comprehensive documentation of the research methodologies, including survey questions, interview protocols, and data processing techniques, to ensure replicability. Furthermore, replication by other researchers is facilitated by transparency in presenting findings, including the presentation of raw data and coding techniques.

## Findings of the Study:

### 1. Demographic Characteristics of Participants:

- The study included a total of 200 participants from various Indian business schools, including 150 students enrolled in entrepreneurship programs and 50 faculty members.
- Students' demographics indicated a diverse representation in terms of age, gender, educational background, and entrepreneurial experience.
- Faculty members represented different academic disciplines, with varying levels of experience in teaching entrepreneurship courses.

**2. Perceptions of Entrepreneurship Education:**

- The majority of students (85%) viewed entrepreneurship education as valuable for developing skills such as creativity, innovation, and problem-solving.
- Faculty members (70%) expressed satisfaction with the current entrepreneurship curriculum but identified areas for improvement, such as integrating real-world case studies and enhancing industry interactions.

**3. Effectiveness of Pedagogical Approaches:**

- Students reported a preference for experiential learning methods, such as case studies, simulations, and guest lectures, over traditional lectures.
- Faculty members highlighted the importance of incorporating practical, hands-on activities to enhance students' understanding of entrepreneurial concepts and strategies.

**4. Support Mechanisms for Aspiring Entrepreneurs:**

- Both students and faculty members emphasized the significance of support mechanisms such as incubation centers, mentorship programs, and networking events in fostering entrepreneurial ventures.
- However, some students expressed dissatisfaction with the accessibility and availability of these support services, particularly in rural areas.

**5. Challenges and Opportunities:**

- The study identified several challenges hindering entrepreneurship education, including limited access to funding, bureaucratic hurdles, and cultural biases against entrepreneurship.
- Despite these challenges, participants acknowledged the growing opportunities in emerging sectors such as technology, healthcare, and sustainability, which present fertile ground for entrepreneurial ventures.

**6. Recommendations for Improvement:**

- Based on the findings, the study proposes several recommendations to enhance entrepreneurship education in Indian business schools, including:
- Strengthening industry-academia collaborations to bridge the gap between theory and practice.
- Expanding outreach efforts to rural and underserved communities to promote inclusive entrepreneurship.
- Enhancing faculty development programs to equip educators with innovative teaching methods and industry insights.

**8. Implications and Future Directions:**

- The findings of the study have implications for policymakers, educators, and industry stakeholders in shaping entrepreneurship education policies and practices.
- Future research could explore longitudinal studies to assess the long-term impact of entrepreneurship education on students' entrepreneurial outcomes and career trajectories.

**9. Conclusion:**

- In conclusion, the study provides valuable insights into the scope of entrepreneurship management in Indian business schools, highlighting the importance of addressing challenges and leveraging opportunities to nurture entrepreneurial talent and drive economic growth.

**Findings of the Study:**

1. Perceptions of Entrepreneurship Education: More than eighty percent of students who participated in the poll said that learning about entrepreneurship was a good way to develop abilities like creativity, innovation, and problem-solving. Although most faculty members (70%) thought that the present entrepreneurship curriculum is beneficial, they did recommend certain improvements, such as additional hands-on learning opportunities and real-world case studies.
2. Pedagogical Approaches' Effectiveness: Due to their increased engagement and relevance, students strongly preferred case studies and simulations as their method of experiential learning over standard lectures. Teachers agreed, highlighting the value of practical experiences and industry partnerships in improving students' comprehension and application of entrepreneurial ideas.
3. Support Systems for Future Entrepreneurs: Instructors and students agreed that supporting systems such as incubation centres and mentorship programmes are crucial to the growth of entrepreneurial endeavours. Nonetheless, a few students voiced worries regarding the availability and accessibility of these support services, especially in remote locations.



4. Opportunities and Challenges: Participants noted barriers to business including bureaucratic red tape, restricted financial access, and cultural prejudices. In spite of obstacles, there remained hope for prospects in developing industries such as technology, healthcare, and sustainability, which provide rich environments for start-up ventures. The study suggests that in order to close the gap between theory and practice, industry and academia should work together more closely. In order to promote creative teaching techniques, it is also advised to increase outreach to rural areas and give faculty development more funding.

**Summary of Main Findings:**

The study examined the range of entrepreneurship management offered by Indian business schools, providing insightful information on a number of facets of entrepreneurship instruction.

Important conclusions consist of:

1. Positive Views: Entrepreneurship education is seen favourably by both students and faculty members as a means of promoting critical abilities including creativity, invention, and problem-solving.
2. Efficient Pedagogical Strategies: Because of their relevance and engagement, experiential learning techniques like case studies and simulations are preferred over traditional lectures.
3. Support Mechanisms: Although the value of support mechanisms such as mentorship programmes and incubation centres is acknowledged, issues with accessibility continue, especially in rural areas.
4. Chances and Difficulties: Optimism about the potential in developing industries like technology and sustainability coexists with challenges like bureaucratic roadblocks and restricted funding availability.

**Significance of the Research:**

For those concerned in influencing entrepreneurship education at Indian business schools—policymakers, educators, and industry stakeholders—this study has important ramifications. Through the identification of strengths, difficulties, and possibilities in the field of entrepreneurship education, this research offers valuable insights that can drive strategic planning and decision-making aimed at optimising the efficacy of entrepreneurship programmes.

**Final Thoughts and Recommendations:**

In conclusion, maintaining a dynamic entrepreneurial environment necessitates ongoing innovation and cooperation between the public, private, and academic domains. To make the most of the study's findings, it is advised to:

- Strengthen collaborations between industry and academics to close the knowledge gap between theory and practice.

- Increase access to resources for prospective business owners, particularly in underprivileged communities.
- Make an investment in faculty development to improve instruction strategies and gain industry knowledge.
- Carry out longitudinal research to evaluate how entrepreneurship education affects students' career paths and entrepreneurial results over the long run.

Indian business schools have the potential to significantly contribute to the establishment of sustainable economic growth in the region, foster innovation, and nurture entrepreneurial talent by putting these recommendations into practice.

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